

PROCESS

# IT Data Consulting, LLC

#### CAPABILITIES OVERVIEW



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EXCELLENCE

TECHNOLOGY

2024

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### **Corporate Profile**

















Established in 2010, IT Data Consulting, LLC (ITDC<sup>®</sup>) is based in Reston, VA and has swiftly risen as a beacon of excellence in the delivery of comprehensive Information Technology, Management Consulting, Facilities Management, and Professional Services. As a prestigious 8(a) small business, our reputation rests on consistently exceeding client expectations – a clear reflection of our expertise and dedication. With a storied history encompassing both the public and private sectors, we provide a broad and varied suite of services, underscoring our commitment, innovation, and industry leadership.

SBA Certified 8(a), Minority-Owned Small Disadvantaged Business (SDB) Enterprise

Finance & Accounting Debt-free with sizable unused business line of credit and DCAA Compliant system

Employees

**Employee Benefits** 

**Company Identifiers** 

Socio-Economic

**Business Overview** 

**NAICS Codes** 

**Past Performance** 

**Dedicated resources** with > 95% retention rate, year-over year raises, benefits, etc.

Full Medical, Dental, Vision, Paid Time Off, Disability, Retirement/401K, and more

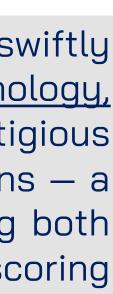
541511, 541611, 541512, 541513, 541519, 561499, 236\*, 238\*, 561\* [small under all NAICS]

Successful history of contract performance and ensuring continuity at several Federal Agencies (CPSC, DHA, DMA, DOJ, EPA, HUD, IRS, NIH, USAID) and several Fortune 500 clients with **exceptional verifiable performance rating** (e.g. CPARS)

**Contracting Vehicles** 8(a) sole-source contracts, up to a ceiling of \$4.5 Million **GSA Multiple Award Schedule** (Multiple Special Item Numbers) - GS35F645GA 8(a) STARS III – Main & Emerging Technologies Task Areas - 47QTCB21D0358 FAA eFAST – All Functional Areas - 693KA9-22-A-00317

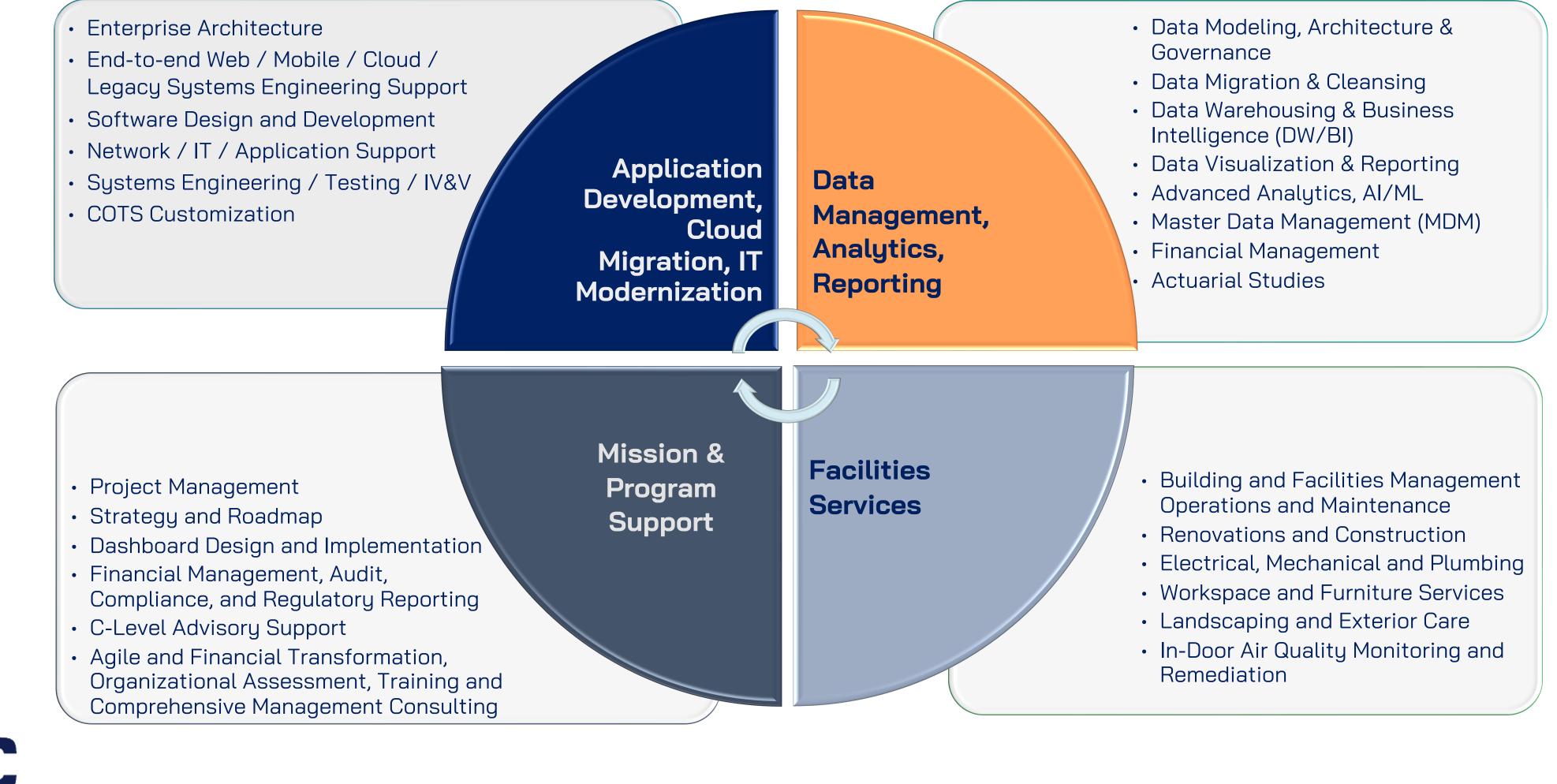
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## **Our Services & Core Capabilities**





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ITDC is a trusted small-business partner distinguished by our ability to offer profound and diversified innovative solutions to complex business challenges.

# **ITDC's Past Performance Matrix**

	Clients (Partial List)	Software Development	Data Services	Operations Support	Enterprise Architecture	IT Help Desk, Modernization, COTS and Cloud	Management Consulting	Project Management	Facilities Management, Administrative and Other
Federal Government	US National Institutes of Health	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$			
	US Agency For International Development*		$\checkmark$				$\checkmark$	$\checkmark$	$\checkmark$
	US Army / Arlington National Cemetery*	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	
	US Consumer Product Safety Comission*	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
	US Environmental Protection Agency*		$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	
	US Defense Health Agency*		$\checkmark$	$\checkmark$			$\checkmark$	$\checkmark$	$\checkmark$
	US Defense Media Activity*	$\checkmark$		$\checkmark$			$\checkmark$	$\checkmark$	
	US Department of Justice*			$\checkmark$			$\checkmark$	$\checkmark$	
	US Housing and Urban Development*	✓	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	✓		
	US Internal Revenue Service*								$\checkmark$
State and Private Sector	American College of Radiology		$\checkmark$				✓		
	DC Department of Healthcare Finance	$\checkmark$	$\checkmark$		$\checkmark$		$\checkmark$	$\checkmark$	
	Fiserv Inc	$\checkmark$	$\checkmark$		$\checkmark$		$\checkmark$		
	Genpact LLC*		$\checkmark$				$\checkmark$		
	Graydon Holdings BV*	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	
	KPMG LLP	$\checkmark$	$\checkmark$		$\checkmark$		$\checkmark$		
	MedAssets Inc		$\checkmark$				$\checkmark$		$\checkmark$
	Metropolitan Pure Lighting*		$\checkmark$				$\checkmark$		
	MUFG Union Bank	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	
	Provision Fats & Oils*	✓	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	✓	✓	✓
	Qualex Consulting		$\checkmark$				$\checkmark$		
	Sterling National Bank*	✓	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	✓	$\checkmark$	
	The College Board Inc	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		$\checkmark$		

\* Prime Contract(s)













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#### Informing your Decision Why Choose ITDC? No Risk, Best-Value



- Trusted partner for both private and  $\bigcirc$ public sectors (Civilian and DoD).
- Outstanding performance record across  $\bigcirc$ various Federal Agencies in multiple business and technology domains.
- Demonstrated expertise and success in  $\bigcirc$ implementing cutting-edge technologies.
- Lean and agile delivery teams with an  $\bigcirc$ established track record in delivering complex and high-impact solutions across business, financial, software engineering, and facilities services.



- Extensive past performance with  $\bigcirc$ developing scalable, rules-based systems for mission critical systems
- Brightest and most experienced  $\bigcirc$ Subject Matter Experts (SMEs) with several years of industry-specific knowledge and experience
- Emphasize constant, mandatory  $\bigcirc$ training and certifications for our employees and consultants (Security, PMP, Agile, Scrum, Big Data, Six Sigma, CISSP, MCSE, etc.)
- Large internal reach-back capability for specialized skillsets

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#### Highly Skilled Resources



#### Easy to Do **Business With**

- 8(a) Directed Award up to \$4.5M 0
- GSA Multiple Award Schedule (MAS) Contract #: GS-35F-645GA
  - SIN 54151S Information Technology Professional Services
  - SIN 541611 Management and Financial Consulting
  - SIN 541219 Budget and Financial Management Services
  - SIN 561210FAC Facility Maintenance Management
  - SIN 5416110R Office Relocation and Reconfiguration
  - SIN ANCRA Ancillary Repair and Alterations
- GSA 8(a) STARS III Contract Holder: Contract #: 47QTCB21D0358
- FAA eFAST (all Functional Areas)  $\bigcirc$ Contract #: 693KA9-22-A-00317
- ITDC also has access to larger 8(a) direct awards: \$25M for civilian, \$100M for DoD, via our Trusted Tribal 8(a) teaming partner/mentor

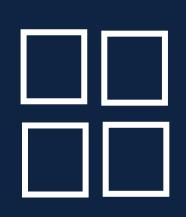








#### **Our 8(a) Advantage** A Guide for Our Federal Buyers



#### Overview



- Managed by the U.S. Small Business 0 Administration (SBA), the 8(a) Business Development Program aids socially and economically disadvantaged entrepreneurs in accessing expansive economic opportunities.
- **ITDC** has leveraged the 8(a) program to 0 successfully complete several task orders across multiple agencies, earning us their trust and securing repeat business for their specific needs.



- The 8(a) program facilitates a  $\bigcirc$ streamlined acquisition process, empowering federal agencies with expedited procurement capabilities in as little as 3-5 business days.
- Sole-Source Advantage: Federal  $\bigcirc$ agencies can award non-protestable contracts for goods and services without the typical competition prerequisites. ITDC can accept such awards either as a Task Order on our GSA Multiple Award Schedule (MAS) or 8(a) STARS III vehicles, or as a standalone contract.

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#### **Benefits**



### **Ordering Guide**

- **Step 1. Preparation:** Draft a concise Statement  $\bigcirc$ of Work (SOW) and estimate costs. Prepare an "Offering Letter" for the SBA.
- Step 2. Initial Contact: Inform your group's  $\bigcirc$ contracting officer of the 8(a) intent, providing the draft Offering Letter and SOW.
- Step 3. SBA Confirmation: The contracting  $\bigcirc$ officer forwards the ITDC Offer Letter to dcofferletters@sba.gov, copying ITDC's SBA Business Opportunity Specialist Ms. Raymona Carnegie at Raymona.Carnegie@sba.gov. If no response in five days, assume 8(a) eligibility.
  - Step 4. Award & Start: Negotiate with ITDC using the SOW. Once agreed, the contracting officer issues a purchase order to ITDC, informs the SBA, and project initiation begins.











# Thank You

### Contact Us

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SAM UEI: XBQAX9R8K3V9 CAGE Code: 7J6G9

GSA MAS Contract #: GS-35F-645GA 🗹 GSA 8(a) STARS III Contract #: 47QTCB21D0358 🗹 FAA eFAST Contract #: 693KA9-22-A-00317